

Saurabh Sharma

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[linkedin.com/in/saursharma](https://www.linkedin.com/in/saursharma) | Visa Status: ILR (Settled)

PROFESSIONAL SUMMARY

Founding Engineer and senior software leader with 14+ years of experience building 0-to-1 and growth-stage B2B/B2C products across startups and global technology companies including Google and Grab. Proven track record in backend architecture, full-stack development, mobile applications, cloud infrastructure, and team leadership. Experienced in scaling systems, launching revenue-generating products, and building engineering teams in fast-paced, high-growth environments.

Core Skills: Founding Engineering, Backend Architecture, Full-Stack Development, Mobile Applications, Cloud Infrastructure, Platform Engineering, Technical Leadership, Team Building, AI Product Integration

EXPERIENCE

Havenwise Ltd. – London

Founding Engineer

Dec 2024 – Present

- Established the core backend API platform by consolidating logic previously distributed across 10+ Google Cloud Functions, improving maintainability, reducing duplication, and lowering operational risk.
- Built the company's mobile application from scratch using Expo/React Native, enabling migration away from a no-code platform to a scalable in-house product.
- Developed an MCP-based integration with Intercom Fin AI to help diagnose heat pump issues, with a target of reducing customer support requests by up to 80%.
- Led the implementation of the company's payments workflow, enabling early monetisation and increasing the paid user base to 70%.
- Building Havenwise AI, a conversational interface that allows users to interact with and control their heat pumps.
- Tech Stack: Python (FastAPI), Expo (React Native), Supabase, Redis, Google Cloud, Claude, Cursor

Independent Consultant - London

Jul 2023 – Nov 2024

UEFN AI (Singapore) - Interim CTO

Jan 2024 – May 2024

- Built the initial backend infrastructure and cloud environment to support autonomous AI agents within games.
- Set up the early engineering team, including AI researchers and game developers.
- Led development and launch of new gaming experiences across HTML5 and Roblox.
- Tech Stack: Python (FastAPI), MongoDB, AWS (ECS, DocumentDB etc.)

Jelly (UK) - Software Engineer Consultant (Part time - 3 days/week)

Jul 2023 – Jul 2024

- Partnered with founders to shape the technical hiring process and recruited and mentored 2 developers.
- Initiated Project BrightLight, a long-term engineering effectiveness programme focused on reducing developer fatigue, improving developer experience, and lowering churn.
- Standardised CI/CD pipelines, engineering documentation, and release processes to improve delivery consistency.
- Tech Stack:** Golang, NodeJS, ReactJS, PostgreSQL, AWS (SQS, Lambda etc.)

Ampverse (Singapore) - Lead Software Engineer Consultant (Part time - 2 days/week)

Jul 2023 – Feb 2024

- Provided post-acquisition technical leadership to integrate Championfy products into Ampverse's wider product ecosystem.
- Hired and coached a new innovation team comprising 4 developers, 1 designer, and 1 QA engineer for AmpLabs.
- Led the development and launch of new products including AmpCredits, a gaming voucher marketplace.
- Tech Stack: NodeJS, ReactJS, MySQL, Redis, AWS (SQS, Lambda etc.)

Championfy Pte. Ltd. (Acquired by Ampverse) – Singapore

Co-founder and CTO

Jul 2021 – Jul 2023

- Built and led a cross-functional team of 10 across Singapore, Malaysia, and India, spanning engineering, design, and product-related functions.
- Designed and developed the platform from the ground up, including system architecture, database design, backend APIs, admin portal, and cross-platform mobile apps.
- Launched and scaled a B2C gaming platform across Southeast Asia, reaching 200k+ users and supporting 20M+ gaming sessions.
- Led the integration of the B2B gaming engine with 10+ external partners, creating an additional revenue stream for the business.
- Migrated the full cloud infrastructure from Google Cloud to AWS, reducing monthly infrastructure costs by thousands of dollars
- Conceptualised and built a Telegram gaming bot to reduce customer acquisition costs and expand distribution.
- Tech Stack: NodeJS, ReactJS, Expo (React Native), MySQL, Redis, AWS (SQS, Lambda etc.)

Grab Pte. Ltd. – Singapore

Senior Software Engineer (Full Stack)

Jan 2018 – Jun 2021

- Designed and built an invoicing platform for finance operations teams in Thailand and Indonesia, automating daily and monthly invoice generation for GrabFood merchants and reducing payroll costs and compliance penalties.
- Spearheaded a centralised data warehouse solution for financial reconciliation and fraud detection, onboarding 10+ data streams with millions of monthly records in preparation for IPO readiness.
- Led development of an internal bulk data management platform processing 7M+ rows per month, including use cases related to post-merger Grab-Uber data migration.
- Led development and ongoing maintenance of an internal customer service platform used by operations teams across the organisation.
- Tech Stack: Go, Ruby on rails, ReactJS, MySQL, Kafka, AWS (SQS, Lambda etc.), Terraform

Cargobase Pte. Ltd. – Delhi, India

Senior Software Engineer (Full Stack)

Sep 2015 – Dec 2017

- Joined as the 3rd engineer and helped build and scale a B2B SaaS logistics platform for enterprise customers including Dell and Continental.
- Worked closely with founders across Singapore and Amsterdam to design and deliver product capabilities aligned with enterprise integration needs.
- Tech Stack: Python (Django), jQuery, MySQL, AWS

Google India – Gurgaon, India

Software Engineer (Full Stack)

Sep 2012 – Aug 2015

- Independently led and delivered integration of Wikipedia search into Blogger, enabling faster content discovery for thousands of blogs and millions of users.
- Received an Exceptional Performance Award for the impact of this project.
- Built several internal tools including:
 - o a web app for analysing customer reviews and generating reports,
 - o a web app supporting quarterly sales quota-setting processes,
 - o a Chrome extension for internal security testing of ads.
- Delivered tools that improved operational efficiency and productivity across internal teams.
- Tech Stack: Python, JAVA, jQuery, AngularJS, MySQL, Google Cloud

EDUCATION

Department of Management Studies, IIT – Delhi, India

May 2017

Executive MBA in Technology Management

Guru Gobind Singh Indraprastha University – Delhi, India

Jul 2012

Bachelor of Technology in Computer Science

ADDITIONAL

Languages: Fluent in English, Hindi

Certifications & Training: AWS Certified Developer - Associate, Microsoft Certified Azure AI Engineer Associate